



**Request for Quote (RFQ) – 70RSAT18Q0000001**

**Date:** August 13, 2019

**Attention:** 123 LLC  
5678 7 Mile Road, Suite 100  
Ann Arbor, Michigan 47859

**Via** [123email@email.com](mailto:123email@email.com)

**Subject:** Request for Quote (RFQ) – 70RSAT19Q00000041

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Dear Mr. Smith:

In accordance with Request for Quote (RFQ) – 70RSAT18Q0000001, DHS Office of Procurement Operations has completed Phase I evaluation for Criteria 1 - Technical Approach; Criteria 2 - Resumes of Key Personnel; Criteria 3 - Prior Demonstrated Experience; and Criteria 4 - Staffing. These criteria are listed in descending order of importance. Phase I criteria, when combined, are more important than Phase II evaluation criteria, when combined.

**123** is not among the most highly rated and the likelihood of **123** receiving award is very low. There were multiple offerors that received a higher rating than your company.

Given that **123** is not among the most highly rated offerors after evaluation of Phase 1 Criteria, your company is not likely to receive award. However, this notice is a recommendation only and discontinuing the pursuit of the requirement following the notification is voluntary. However, the intent of this advisory notice is to minimize proposal development costs for Quoters with little to no chance of receiving an award to assist with appropriate decision-making regarding continuation of your quote. In making a decision to proceed regardless of being advised not to continue, please be reminded, as noted above, that Phase I criteria are more important than Phase II criteria.

If **123** chooses to participate in Phase II despite the recommendation above, please send your intent to participate in Phase II via email to [DHSCO@hq.dhs.gov](mailto:DHSCO@hq.dhs.gov) on or before August 16, 2019 at 4:00PM EST. If **123** plans to proceed and notice of intent is not received by the stated due date and time, your company will not be able to participate in Phase II. The Government will then provide oral presentations instructions to quoters who provided their intent to participate in Phase II.

If **123** chooses not to participate in Phase 2, it will be afforded the opportunity to receive an informal feedback session based on the evaluation of your Phase I submission, upon award selection after completion of Phase II quotes.

The Office of Procurement Operations wishes to thank you for your interest and participation in this acquisition.

Sincerely,

/s/

**DHS CO**  
Contracting Officer